

A local community Bank has an opening for a full time (Monday-Friday) Commercial Loan Officer, title will be commensurate with experience level. We are looking for a professional, experienced individual who can work independently but can also work as a team. This person must have a minimum of 10 years experience in consumer and business lending. Positive attitude, Confidentiality, discretion and integrity are a must.

The responsibilities include but are not limited to:

- Actively develop new business in loans and deposits.
- Monitor and maintains portfolio of assigned customer relationships consisting of loans and deposits.
- Maintain existing banking relationships and look for additional business or referrals from the relationships.
- Understands banks appetite for lending and is able to use our competitive strengths to win business. Is a highly skilled financial engineer; skilled negotiator.
- Gathers complete loan packages with all necessary documentation to present to underwriting staff for full analysis, structure and presentation to Chief Credit Officer.
- Represents the Bank in the community and at civic organizations and events; participate in local business group and charitable organizations.
- Ensure that applicable bank lending policies and practices are followed.
- Must comply with all applicable Federal and State regulations; and Bank operations, loan, and security procedures to avoid potential losses.
- May assist with problem asset resolution.

Competitive benefits offered, including a generous 401K plan. To apply must submit cover letter with resume and salary requirement.